

# CRANFIELD UNIVERSITY

After a successful procurement exercise, Summit Hygiene were the chosen partner of a washroom dispenser fitout across the Cranfield University campus.



## CHALLENGES

Before the fit-out, Cranfield University were using seven different dispenser systems, each requiring their own specific refills. This made it difficult for the maintenance team to keep track of supplies, often leading to confusion about which products were needed in each building. As a result, staff frequently had to return to store rooms, wasting valuable time.

After site visits and discussions, we identified that standardising their dispensers to the NorthShore System would streamline their operations.

***“We had seven different systems across the site, and it was a headache trying to figure out which rolls we needed to order.” - Cleaning Manager***

## INSTALLATION

By understanding Cranfield University’s requirements and by working with our fitters, we were able to assess and support with the entire process from beginning to end.

In total we installed 560 dispensers across the site within 3-4 days. The fitting team removed old dispensers and then installed the new dispensers, as well as filling them up with the toilet roll.

***“The fitting team were great—really polite and helpful. Everything was done quickly and efficiently” - Cleaning Manager***

## AT A GLANCE

### CHALLENGES

- 7 Dispenser Systems Across Site
- Incorrect Products Ordered
- Wasted Time Refilling

### BENEFITS

- Only One Toilet Roll To Order
- One Key Opens All Dispensers
- Uniform Look across all Washrooms
- FOC Dispensers



***“I would definitely recommend Summit Hygiene. The quality is great, they always have what we need in stock, and their delivery is quick. The customer service team are always polite and super helpful” - Cleaning Manager***





## BENEFITS

### 1. Significant Cost Savings

The zero-waste dispensers have reduced product waste, leading to cost savings over against previous systems. Using one system improves purchasing power. Dispensers are completely FREE of charge!

### 2. Fewer Service Visits

High-capacity dispensers require less frequent refilling, saving time and labour. Refills all the same.

### 3. Standardisation

Using one system across site has eliminated confusion as only one roll needs to be ordered. This massively improves staff efficiency.

## CONCLUSION

Switching to a single dispenser system has made a big difference at Cranfield University. With 560 new dispensers installed, the team no longer struggles with tracking supplies or figuring out which refills go where. Staff appreciate the modern design and ease of use, and the university is happy with how smoothly everything has gone.

***"Our staff have been saying the new dispensers look so much better than the old ones. Plus, they're a lot more efficient and cost-effective."*** - Cleaning Manager

## TESTIMONIAL

***"The North Shore dispenser's design is very modern and looks nice in our buildings. There have been no defects within the time that we have been using them. They good quality, robust, and they're super easy for our staff to refill."***  
- Cleaning Manager



## GET IN TOUCH!

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